



## Case Study: Ganahl Lumber

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High transaction volumes, expansion and ability to be "always on"



## Background



Ganahl Lumber Company, a family owned business that been passed on from generation to generation within the Ganahl family, is the oldest lumberyard in all of California. In the late 1990's, the company doubled in size by acquiring one of their larger competitors. With the company continuously growing, Ganahl Lumber decided to invest in a POS system that can grow with their business. After a year and a half of searching, they came across Cypress Solutions, who helped them to decide what POS system will be suitable for their growing company.

## Challenge



Having a “home-made” mix of terminals, cash drawers, and receipt printers became a challenge to their company. “Our old system was server based, so if the network was down, our POS was out of business,” stated Gary, “we needed a system that can handle our current volume, but also can expand as we need to.” When choosing the right POS, Gary wanted to make sure there was no single point of failure and that the software would be easy to use and had the ability to write a custom interface to their legacy back end system. In addition, Gary believes that the system is flexible enough with their future expansion.

## Solutions



The Posiflex JIVA 5815 touch terminal, with a small footprint design, was installed utilizing the Infinity POS software which can run every terminal fully independent of the main terminal or server. During the systems migration, Gary found that the Posiflex-Infinity POS system is very reliable and has made things much smoother during network and internet connection outages. There is no single point of failure and it can also help employees in Ganahl Lumber be more productive. With a high capacity of its hard drive, Gary found the systems can handle their current volume, but also can expand as they need it to.

### Results

Today, Ganahl Lumber currently has eight locations with up to 40 Posiflex-Infinity terminals.

**About Cypress Solutions:** Cypress Solutions is focused 100% in the retail Point of Sale industry. As the US distributor for the Infinity Retail System, in addition to our direct business, we have a growing network of POS resellers throughout the country. Retail is not a sideline for Cypress Solutions, it is what we do. To learn more about Cypress Solutions and Infinity POS software, visit [www.cypresspos.com](http://www.cypresspos.com)

**About POSIFLEX:** POSIFLEX, has conducted business worldwide since 1984, a true engineering and design manufacturer of POS products in an ISO 9001/9002/14001 certified factory in Taiwan. POSIFLEX has been awarded 23 patents worldwide for its innovative designs. POSIFLEX integrated POS terminals and peripherals are ideal for hospitality, retail, and a growing number of vertical markets. To learn more about POSIFLEX, visit [www.posiflexusa.com](http://www.posiflexusa.com)

Ganahl Lumber find Posiflex-Infinity POS system Extraordinary



*“The reliability of the hardware and software has exceeded our expectations”*

**Gary Armstrong,**  
Ganahl Lumber's IT Director.

*“We have been very happy with our system and will continue to recommend it to others.”*

**Ganahl store in Los Alamitos, CA**



### Contact Details

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